

Billion Dollar Hedge Fund Relies on Marathon for Always Available Email

PROFILE

Multi-billion dollar hedge fund recognized as a leader by the hedge fund industry

ENVIRONMENT

Marathon Endurance® 6200
Marathon everRun FT Software

WINDOWS APPLICATIONS

Microsoft Exchange

THE COMPANY

A multi-billion dollar hedge fund that has been awarded Hedge Fund Leader of the Year relies on Marathon software to deliver continuous email service.

From maintaining internal communications between its U.S. and U.K. offices, to delivering fast, accurate responses to customer inquiries, email is a business-critical application for the fund. Email downtime costs the fund money in lost productivity for nearly all of its employees. It also increases their exposure to regulatory noncompliance. The company needed a way to eliminate the two to five hours per month of downtime they were experiencing with their existing servers.

THE SITUATION

The hedge fund wanted to ensure its Exchange server would not be vulnerable to single points of failure. They also wanted to protect the entire system with full redundancy and free their IT staff from the burden of unplanned downtime.

The IT team rejected replication and restoration

technologies because they wanted true redundancy. They also considered clusters, but found that clusters did not offer adequate protection, were too complex and too time-consuming to manage.

THE SOLUTION

After extensive testing, they chose Marathon because it was the only technology that met their exacting requirements for continuous uptime, simple administration and maintenance, and complete data protection. Another key factor in selecting Marathon – the company's everRun™ software runs on industry standard server hardware, unmodified OS, and standard Windows applications, the hedge fund could get continuous availability while still maintaining their hardware and software standards.

everRun software computes through component failures, delivering seamless email service to the fund's customers and employees with no loss of system performance. Replaced components automatically rejoin the configuration without operator intervention.

WORLDWIDE HEADQUARTERS

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RESULTS

The hedge fund has been using Marathon Endurance 6200 and everRun FT to protect their Exchange servers for more than four years. These solutions have nearly eliminated unplanned downtime and provided complete data protection and reduced regulatory risk.

“Marathon software keeps the hedge fund’s Exchange servers up and available 24x7, 365 days a year.”
